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National Energy Services Reunited Corp. Reports Second Quarter 2021 Financial Results

Wednesday, August 4, 2021 5:00 AM

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Topic: Earnings



National Energy Services Reunited Corp

HOUSTON, TX / ACCESSWIRE / August 4, 2021 / National Energy Services Reunited Corp. ("NESR" or the "Company") (NASDAQ:NESR)(NASDAQ:NESRW), a national, industry-leading provider of integrated energy services in the Middle East and North Africa ("MENA") and Asia Pacific regions, today reported its financial results for the quarter ended June 30, 2021. The Company posted the following results for the periods presented:

- Revenue for the second quarter of 2021 is \$235 million, growing 16% year-over-year and 11% over the sequential quarter

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quarter and 5% year-over-year.

- Diluted Earnings per Share (EPS) for the second quarter of 2021 is \$0.08
- Adjusted Diluted EPS (a non-GAAP measure), which includes \$0.06 per share of Charges and Credits, for the second quarter of 2021 is \$0.14*

| | Three Months Ended | | | Variance | |
|---|--------------------|----------------|---------------|-------------|----------------|
| | June 30, 2021 | March 31, 2021 | June 30, 2020 | Sequential | Year-over-year |
| (in thousands except per share amounts and percentages) | | | | | |
| Revenue | \$ 234,927 | \$ 212,426 | \$ 203,249 | 11% | 16% |
| Net income | 7,821 | 11,472 | 10,514 | (32)% | (26)% |
| Adjusted net income (non-GAAP)* | 12,817 | 13,677 | 12,342 | (6)% | 4% |
| Adjusted EBITDA (non-GAAP)* | 53,607 | 50,221 | 51,841 | 7% | 3% |
| Diluted EPS | 0.08 | 0.13 | 0.12 | (38)% | (33)% |
| Adjusted Diluted EPS (non-GAAP)* | 0.14 | 0.15 | 0.14 | (7)% | -% |
| Free cash flow (non-GAAP)* | 11,663 | 35,240 | 15,948 | \$ (23,577) | \$ (4,285) |

*The Company presents its financial results in accordance with generally accepted accounting principles in the United States of America ("GAAP"). However, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. Please see Tables 1, 2, 3, 4, 5 and 6 below for reconciliations of GAAP to non-GAAP financial measures.

Sherif Foda, Chairman of the Board and CEO of NESR said, "The second quarter was another milestone in which we continued to outpace market growth and prepared for the long international upcycle. We are very proud to have published our inaugural ESG report (<https://www.nesr.com/assets/NESR-2020-ESG-Report.pdf>), which highlights our core values and demonstrates our strength as the true National Champion of MENA, with clear, positive impact to the communities and environments where we operate. We always strive to play a significant role in enabling our industry to continue to be the most reliable provider of energy to the world in a

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initial payment to Action was substantially funded by available cash from operations, and the transaction further solidifies our rapidly growing presence in Kuwait."

Net Income Results

The Company had net income for the second quarter of 2021 totaling \$7.8 million. Adjusted net income for the second quarter of 2021 is \$12.8 million and includes adjustments totaling \$5.0 million (collectively, "Total Charges and Credits") mainly related to transaction costs related to mergers and acquisitions and restructuring activities. A complete list of the adjusting items and the associated reconciliation from GAAP has been provided in Table 1 below in the section entitled "Reconciliation of Net Income and Adjusted Net Income."

The Company reported \$0.08 of diluted earnings per share ("EPS") for the second quarter of 2021. Adjusted for the impact of Total Charges and Credits, Adjusted Diluted EPS, a non-GAAP measure described in Table 1 below, for the second quarter of 2021 is \$0.14.

Adjusted EBITDA Results

The Company produced Adjusted EBITDA of \$53.6 million during the second quarter of 2021, growing 7% as compared to \$50.2 million in the first quarter of 2021, and improving 3% as compared to \$51.8 million in the second quarter of 2020. Second quarter 2021 Adjusted EBITDA includes adjustments for certain Total Charges and Credits (those not related to interest, taxes, and/or depreciation and amortization) of \$5.0 million. The Company posted the following results for the periods presented.

| | Quarter ended June 30, 2021 | Quarter ended March 31, 2021 | Quarter ended June 30, 2020 |
|-----------------|-----------------------------------|------------------------------------|-----------------------------------|
| (in thousands) | | | |
| Revenue | \$ 234,927 | \$ 212,426 | \$ 203,249 |
| Adjusted EBITDA | \$ 53,607 | \$ 50,221 | \$ 51,841 |

Production Services Segment Results

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increased hydraulic fracturing activities, and 10% from \$139.0 million in the second quarter of 2020.

Segment Adjusted EBITDA, a non-GAAP measure, increased to \$40.8 million from \$36.3 million in the first quarter of 2021, an improvement of 12%, and from \$40.5 million in the second quarter of 2020, an increase of 1%. Segment Adjusted EBITDA margins were substantially flat on a sequential quarter basis. The Production Services segment posted the following results for the periods presented.

| | Quarter ended June 30, 2021 | Quarter ended March 31, 2021 | Quarter ended June 30, 2020 |
|------------------|--------------------------------------|---------------------------------------|--------------------------------------|
| (in thousands) | | | |
| Revenue | \$ 152,670 | \$ 136,767 | \$ 139,034 |
| Operating income | \$ 18,015 | \$ 14,182 | \$ 20,217 |
| Adjusted EBITDA | \$ 40,764 | \$ 36,298 | \$ 40,477 |

Drilling and Evaluation Services Segment Results

The Drilling and Evaluation ("D&E") Services segment contributed \$82.3 million to consolidated revenue for the second quarter of 2021. Segment Adjusted EBITDA, a non-GAAP measure, totaled \$17.5 million in the second quarter of 2021, improving 10% from \$15.8 million in the second quarter of 2020. Segment EBITDA margins declined on sequential quarter basis as a result of product mix between the drilling and evaluation businesses.

The D&E Services segment posted the following results for the periods presented.

| | Quarter ended June 30, 2021 | Quarter ended March 31, 2021 | Quarter ended June 30, 2020 |
|------------------|--------------------------------------|---------------------------------------|--------------------------------------|
| (in thousands) | | | |
| Revenue | \$ 82,257 | \$ 75,659 | \$ 64,215 |
| Operating income | \$ 8,558 | \$ 9,713 | \$ 8,334 |
| Adjusted EBITDA | \$ 17,505 | \$ 17,966 | \$ 15,847 |

December 31, 2020.

Total debt as of June 30, 2021 is \$401.3 million with \$113.8 million of such debt classified as short-term. Working capital for the Company totaled \$131.6 million as of June 30, 2021. Free cash flow, a non-GAAP measure, for the second quarter of 2021 is \$11.7 million. Net Debt (a non-GAAP measure), which is the sum of our recorded Current installments of long-term debt, Short-term borrowings, and Long-term debt less Cash and cash equivalents, totaled \$335.2 million as of June 30, 2021 as compared to \$323.5 million as of December 31, 2020 and \$342.3 million as of June 30, 2020. Net Debt has increased since year-end primarily due to additional borrowing capacity provided by the Company's lenders to fund growth in certain countries. A reconciliation of the comparable GAAP measures to Net Debt is provided in Table 4 below, entitled "Reconciliation to Net Debt."

Conference Call Information

NESR will host a conference call on Wednesday, August 4, 2021, to discuss second quarter financial results. The call will begin at 8:00 AM Eastern Time.

Investors, analysts and members of the media interested in listening to the conference call are encouraged to participate by dialing in to the U.S. toll-free line at 1-877-407-0312 or the international line at 1-201-389-0899. A live, listen-only webcast will also be available under the "Investors" section of the Company's website at www.nesr.com. A replay of the conference call will be available after the event under the "Investors" section of the Company's website.

About National Energy Services Reunited Corp.

Founded in 2017, NESR is one of the largest national oilfield services providers in the MENA and Asia Pacific regions. With over 5,000 employees, representing more than 60 nationalities in over 15 countries, the Company helps its customers unlock the full potential of their reservoirs by providing Production Services such as Hydraulic Fracturing, Cementing, Coiled Tubing, Filtration, Completions, Stimulation, Pumping and Nitrogen Services. The Company also helps its customers to access their reservoirs in a smarter and faster manner by providing Drilling and Evaluation Services such as Drilling Downhole Tools, Directional Drilling, Fishing Tools, Testing Services, Wireline, Slickline, Drilling Fluids and Ria Services.

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amended). Any and all statements contained in this communication that are not statements of historical fact, the impact of the COVID-19 pandemic and the Company's response to COVID-19, may be deemed forward-looking statements. Terms such as "may," "might," "would," "should," "could," "project," "estimate," "predict," "potential," "strategy," "anticipate," "attempt," "develop," "plan," "help," "believe," "continue," "intend," "expect," "future," and terms of similar import (including the negative of any of these terms) may identify forward-looking statements. However, not all forward-looking statements may contain one or more of these identifying terms. Forward-looking statements in this communication may include, without limitation, the plans and objectives of management for future operations, projections of income or loss, earnings or loss per share, capital expenditures, dividends, capital structure or other financial items, the Company's future financial performance, expansion plans and opportunities, completion and integration of acquisitions, including the SAPESCO acquisition, and the assumptions underlying or relating to any such statement.

The forward-looking statements are not meant to predict or guarantee actual results, performance, events or circumstances and may not be realized because they are based upon the Company's current projections, plans, objectives, beliefs, expectations, estimates and assumptions and are subject to a number of risks and uncertainties and other influences, many of which the Company has no control over. Actual results and the timing of certain events and circumstances may differ materially from those described by the forward-looking statements as a result of these risks and uncertainties. Factors that may influence or contribute to the accuracy of the forward-looking statements or cause actual results to differ materially from expected or desired results may include, without limitation: estimates of the Company's future revenue, expenses, capital requirements and the Company's need for financing; the risk of legal complaints and proceedings and government investigations; the Company's financial performance; success in retaining or recruiting, or changes required in, the Company's officers, key employees or directors; current and future government regulations; developments relating to the Company's competitors; changes in applicable laws or regulations; the possibility that the Company may be adversely affected by other economic and market conditions, particularly during extended periods of low oil and gas prices, political disturbances, war, terrorist acts, public health crises and threats, including risks from the coronavirus COVID-19 outbreak, ongoing actions taken by businesses and governments and resulting significant disruption in international economies, international financial and oil markets; international currency fluctuations, business and/or competitive

the forward-looking statements contained in this communication to reflect any new information or future events or circumstances or otherwise, except as required by law. You should read this communication in conjunction with other documents which the Company may file or furnish from time to time with the SEC.

The preliminary financial results for the Company's second quarter ended June 30, 2021 included in this press release represent the most current information available to management. The Company's actual results when disclosed in its Periodic Report on Form 6-K for the quarter ended June 30, 2021 may differ from these preliminary results as a result of the completion of the Company's financial statement closing procedures, final adjustments, completion of the independent registered public accounting firm's review procedures, and other developments that may arise between now and the disclosure of the final results.

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(In US\$ thousands, except share data)

| | June 30, | December |
|-----------------------------|----------------------|----------------------|
| | 2021 | 31, |
| | 2020 | |
| | <hr/> | <hr/> |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 66,074 | \$ 75,012 |
| Accounts receivable, net | 116,483 | 116,835 |
| Unbilled revenue | 117,909 | 158,457 |
| Service inventories | 103,305 | 94,263 |
| Prepaid assets | 13,238 | 11,480 |
| Retention withholdings | 46,384 | 36,773 |
| Other receivables | 17,483 | 18,454 |
| Other current assets | 3,695 | 3,943 |
| Total current assets | <hr/> 484 571 | <hr/> 515 217 |

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Other assets

1,055

2,171

Total assets

\$ 1,705,053

\$ 1,687,054

Liabilities and equity

Liabilities

Accounts payable

138,914

144,614

Accrued expenses

39,977

73,783

Current installments of long-term debt

54,077

47,500

Short-term borrowings

59,709

42,360

Income taxes payable

5,628

9,420

Other taxes payable

5,095

11,289

Other current liabilities

49,542

30,400

Total current liabilities

352,942

359,366

Long-term debt

287,483

308,614

Deferred tax liabilities

19,447

21,070

Employee benefit liabilities

23,520

21,515

Other liabilities

37,515

32,071

Total liabilities

720,907

742,636

Commitments and contingencies

-

-

Equity

Preferred shares, no par value; unlimited shares authorized; none issued and outstanding at June 30, 2021 and December 31, 2020, respectively

-

-

Common stock and additional paid in capital, no par value; unlimited shares authorized; 91,119,218 and 87,777,553 shares issued and

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Non-controlling interests

Total equity

Total liabilities and equity

| | (8) | (8) |
|--|---------------------|---------------------|
| | <u>984,146</u> | <u>944,418</u> |
| | <u>\$ 1,705,053</u> | <u>\$ 1,687,054</u> |

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In US\$ thousands, except share data and per share amounts)

| Description | Quarter ended | | Year-to-date period ended | |
|---|------------------|------------------|---------------------------|------------------|
| | June 30, 2021 | June 30, 2020 | June 30, 2021 | June 30, 2020 |
| Revenues | \$ 234,927 | \$ 203,249 | \$ 447,353 | \$ 402,548 |
| Cost of services | (193,931) | (164,343) | (368,242) | (322,613) |
| Gross profit | 40,996 | 38,906 | 79,111 | 79,935 |
| Selling, general and administrative expenses | (22,379) | (17,114) | (40,525) | (35,741) |
| Amortization | (4,499) | (3,934) | (8,507) | (7,821) |
| Operating income | 14,118 | 17,858 | 30,079 | 36,373 |
| Interest expense, net | (3,234) | (4,165) | (6,397) | (8,675) |
| Gain/(loss) on Private Warrant Liability | - | (22) | - | 558 |
| Other income / (expense), net | (655) | (309) | (372) | (420) |
| Income before income tax | 10,229 | 13,362 | 23,310 | 27,836 |
| Income tax expense | (2,408) | (2,848) | (4,017) | (5,375) |
| Net income | 7,821 | 10,514 | 19,293 | 22,461 |
| Net income / (loss) attributable to non-controlling interests | - | - | - | - |
| Net income attributable to shareholders | \$ 7,821 | \$ 10,514 | \$ 19,293 | \$ 22,461 |

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Net earnings per share (Note 16):

| | | | | | | | | |
|---------|----|------|----|------|----|------|----|------|
| Basic | \$ | 0.09 | \$ | 0.12 | \$ | 0.21 | \$ | 0.25 |
| Diluted | \$ | 0.08 | \$ | 0.12 | \$ | 0.21 | \$ | 0.25 |

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In US\$ thousands)

| | Year-to-date period ended | | Quarter ended |
|--|------------------------------|------------------|------------------|
| | June 30, 2021 | June 30, 2020 | June 30, 2021 |
| Cash flows from operating activities: | | | |
| Net income | \$ 19,293 | \$ 22,461 | \$ 7,821 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 62,320 | 59,585 | 32,109 |
| Share-based compensation expense | 4,600 | 3,760 | 3,039 |
| Loss (Gain) on disposal of assets | 367 | 240 | 767 |
| Non-cash interest (income) expense | (51) | (125) | 11 |
| Deferred tax expense (benefit) | (1,623) | (2,126) | (729) |
| Allowance for (reversal of) doubtful receivables | 286 | (26) | 207 |
| Provision for obsolete service inventories | - | 614 | - |
| Loss (Gain) on Private Warrant liability | - | (558) | - |
| Other operating activities, net | 240 | 219 | (96) |
| Changes in operating assets and liabilities: | | | |
| (Increase) decrease in accounts receivable | 9,308 | 1,887 | 20,061 |
| (Increase) decrease in Unbilled revenue | 41,900 | (44,517) | 2,308 |
| (Increase) decrease in Retention withholdings | (9,611) | (8,701) | (15,458) |

| | | | |
|--|---------------|---------------|---------------|
| increase (decrease) in accounts payable and accrued expenses | (32,030) | 23,103 | (2,010) |
| Increase (decrease) in other current liabilities | (10,678) | (818) | (15,517) |
| Net cash provided by operating activities | 79,471 | 52,599 | 32,989 |

Cash flows from investing activities:

| | | | |
|---|-----------------|-----------------|-----------------|
| Capital expenditures | (32,568) | (50,661) | (21,326) |
| Proceeds from disposal of assets | 784 | 1,277 | 132 |
| Acquisition of business, net of cash acquired | (36,923) | 3,740 | (36,385) |
| Other investing activities | (3,104) | (570) | (1,104) |
| Net cash used in investing activities | (71,811) | (46,214) | (58,683) |

Cash flows from financing activities:

| | | | |
|--|-----------------|--------------|--------------|
| Proceeds from long-term debt | - | 15,000 | - |
| Repayments of long-term debt | (15,000) | - | (7,500) |
| Proceeds from short-term borrowings | 58,394 | 3,999 | 39,240 |
| Repayments of short-term borrowings | (40,938) | (7,131) | (21,540) |
| Payments on capital leases | (10,117) | (11,180) | (3,772) |
| Payments on seller-provided financing for capital expenditures | (8,830) | (992) | (3,787) |
| Other financing activities, net | (141) | - | (141) |
| Net cash provided by (used in) financing activities | (16,632) | (304) | 2,500 |

| | | | |
|---|------------------|------------------|------------------|
| Effect of exchange rate changes on cash | 34 | 35 | - |
| Net increase (decrease) in cash | (8,938) | 6,116 | (23,194) |
| Cash and cash equivalents, beginning of period | 75,012 | 73,201 | 89,268 |
| Cash and cash equivalents, end of period | \$ 66,074 | \$ 79,317 | \$ 66,074 |

(Unaudited)

(In US\$ thousands except per share amounts)

The Company uses and presents certain key non-GAAP financial measures to evaluate its business and trends, measure performance, prepare financial projections and make strategic decisions. Included in this release are discussions of earnings before interest, income tax and depreciation and amortization adjusted for certain non-recurring and non-core expenses ("Adjusted EBITDA"), net income and diluted earnings per share ("EPS") adjusted for certain non-recurring and non-core expenses ("Adjusted Net Income" and "Adjusted Diluted EPS," respectively), as well as a reconciliation of these non-GAAP measures to operating income, net income, and diluted EPS, respectively, in accordance with GAAP. The Company also discusses the non-GAAP balance sheet measure of the sum of our recorded current installments of long-term debt, short-term borrowings, and long-term debt less cash and cash equivalents ("Net Debt") in this release and provides a reconciliation to the GAAP measures of cash and cash equivalents, current installments of long-term debt, short-term borrowings, and long-term debt to Net Debt.

The Company believes that the presentation of Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS provides useful information to investors in assessing its financial performance and results of operations as the Company's board of directors, management and investors use Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS to compare the Company's operating performance on a consistent basis across periods by removing the effects of changes in capital structure (such as varying levels of interest expense), asset base (such as depreciation and amortization), items that do not impact the ongoing operations (transaction, integration, and startup costs) and items outside the control of its management team. Similarly, Net Debt is used by management as a liquidity measure used to illustrate the Company's debt level absent variability in cash and cash equivalents, and the Company believes that the presentation of Net Debt provides useful information to investors in assessing its financial leverage. Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS should not be considered as an alternative to operating income, net income, or diluted EPS, respectively, the most directly comparable GAAP financial measures. Net Debt also should not be considered as an alternative to GAAP measures of cash and cash equivalents, current installments of long-term debt, short-term borrowings, and long-term debt. Finally, Free Cash Flow is used by



financial measures. Non-GAAP financial measures have important limitations as analytical tools because they exclude some but not all items that affect the most directly comparable GAAP financial measure. You should not consider non-GAAP measures in isolation or as a substitute for an analysis of the Company's results as reported under GAAP.

Information regularly reviewed by the chief operating decision maker for evaluating the financial performance of operating segments is focused on the timing of when the services are performed during a well's lifecycle. Production Services are services performed during the production stage of a well's lifecycle. Drilling and Evaluation Services are services performed during the pre-production stages of a well's lifecycle. The Company believes that the presentation of Segment EBITDA provides useful information to investors in assessing its financial performance and results of operations.

Table 1 - Reconciliation of Net Income and Diluted EPS to Adjusted Net Income and Adjusted Diluted EPS

| | Quarter ended June 30, 2021 | | Quarter ended March 31, 2021 | | Quarter ended June 30, 2020 | |
|--|--------------------------------|---------|---------------------------------|---------|--------------------------------|---------|
| | Net | Diluted | Net | Diluted | Net | Diluted |
| | Income | EPS | Income | EPS | Income | EPS |
| Net Income | \$ 7,821 | \$ 0.08 | \$ 11,472 | \$ 0.13 | \$ 10,514 | \$ 0.12 |
| Add Charges and Credits: | | | | | | |
| Transaction and other costs | 4,996 | 0.06 | 2,205 | 0.02 | 1,828 | 0.02 |
| Total Charges and Credits ⁽¹⁾ | 4,996 | 0.06 | 2,205 | 0.02 | 1,828 | 0.02 |
| Total Adjusted Net Income | \$ 12,817 | \$ 0.14 | \$ 13,677 | \$ 0.15 | \$ 12,342 | \$ 0.14 |

⁽¹⁾ In the second quarter of 2021, Total Charges and Credits included \$5.0 million mainly related to transaction costs related to mergers and acquisitions and restructuring activities. In the first quarter of 2021, Total Charges and Credits included \$2.2 million mainly related to transaction costs related to mergers and acquisitions and restructuring activities. Similarly, in the second quarter of 2020, Total Charges and Credits included \$1.8 million mainly related to nonrecurring transaction costs associated

| | ended June 30, 2021 | ended March 31, 2021 | ended June 30, 2020 |
|--|---------------------------|----------------------------|---------------------------|
| Net Income | \$ 7,821 | \$ 11,472 | \$ 10,514 |
| Add: | | | |
| Income Taxes | 2,408 | 1,609 | 2,848 |
| Interest Expense, net | 3,234 | 3,163 | 4,165 |
| Depreciation and Amortization | 35,148 | 31,772 | 32,486 |
| Charges and Credits impacting Adjusted EBITDA ⁽²⁾ | 4,996 | 2,205 | 1,828 |
| Total Adjusted EBITDA | <u>\$ 53,607</u> | <u>\$ 50,221</u> | <u>\$ 51,841</u> |

⁽²⁾ Charges and Credits impacting Adjusted EBITDA are described in Table 1 above. Charges and Credits impacting Adjusted EBITDA exclude items related to interest, income tax and depreciation and amortization.

Table 3 - Reconciliation of Segment EBITDA to Adjusted EBITDA

| | Quarter ended June 30, 2021 | | | Quarter ended March 31, 2021 | | | Quarter ended June 30, 2020 | | |
|------------|---|----------|-----------|---|----------|-----------|---|--------|-----------|
| | Charges and Credits impacting Adjusted EBITDA | | | Charges and Credits impacting Adjusted EBITDA | | | Charges and Credits impacting Adjusted EBITDA | | |
| | EBITDA | EBITDA | EBITDA | EBITDA | EBITDA | EBITDA | EBITDA | EBITDA | EBITDA |
| Production | | | | | | | | | |
| Services | \$ 39,382 | \$ 1,382 | \$ 40,764 | \$ 34,617 | \$ 1,681 | \$ 36,298 | \$ 39,572 | \$ 905 | \$ 40,477 |
| Drilling & | | | | | | | | | |
| Evaluation | 16,878 | 627 | 17,505 | 17,966 | - | 17,966 | 15,631 | 216 | 15,847 |

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| | Quarter ended June 30, 2021 | Quarter ended March 31, 2021 | Quarter ended June 30, 2020 |
|--|--------------------------------------|---------------------------------------|--------------------------------------|
| Production Services: | | | |
| Segment EBITDA | \$ 39,382 | \$ 34,617 | \$ 39,572 |
| Depreciation and amort. | (21,598) | (20,539) | (19,637) |
| Other (income)/expense, net | 231 | 104 | 282 |
| Segment Operating Income | 18,015 | 14,182 | 20,217 |
| Drilling and Evaluation Services: | | | |
| Segment EBITDA | 16,878 | 17,966 | 15,631 |
| Depreciation and amort. | (8,424) | (7,937) | (7,318) |
| Other (income)/expense, net | 104 | (316) | 21 |
| Segment Operating Income | 8,558 | 9,713 | 8,334 |
| Unallocated: | | | |
| Segment EBITDA | (7,649) | (4,567) | (5,168) |
| Share-based compensation | (3,039) | (1,561) | (2,125) |
| Depreciation and amort. | (2,087) | (1,735) | (3,406) |
| Other (income)/expense, net | 320 | (71) | 6 |
| Segment Operating Income | (12,455) | (7,934) | (10,693) |
| Total Operating Income | \$ 14,118 | \$ 15,961 | \$ 17,858 |

Table 5 - Reconciliation of Net cash provided by (used in) operating activities to Free Cash Flow

| Quarter Ended | | |
|------------------|-------------------|------------------|
| June 30, 2021 | March 31, 2021 | June 30, 2020 |

Free cash flow

\$ 11,663 \$ 35,240 \$ 15,948

Table 6 - Reconciliation to Net Debt

| | June 30, 2021 | March 31, 2021 | June 30, 2020 |
|--|------------------|-------------------|------------------|
| Current installments of long-term debt | \$ 54,077 | \$ 50,327 | \$ 46,372 |
| Short-term borrowings | 59,709 | 42,110 | 39,781 |
| Long-term debt | 287,483 | 298,480 | 335,457 |
| Less: | | | |
| Cash and cash equivalents | (66,074) | (89,268) | (79,317) |
| Net Debt | \$ 335,195 | \$ 301,649 | \$ 342,293 |

For inquiries regarding NESR, please contact:

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